



FAQ's

1. Where can I find a lease application?

Lease applications and other information related to leasing are located in the on the AVR website and also available from our Account Managers.

2. How long does it take to get a lease approved after all of the documents have been submitted?

Generally, two to three days depending on the size of the lease and the type of client. Smaller leases (under \$100,000) can often be approved within 24 hours.

3. Where can I get monthly lease amounts to quote to a client?

Lease rates will vary depending on the type of lease (capital, operating, 1.00 buyout, etc.) the amount of the lease and the credit of the client. To make it easier for our clients to budget, estimated lease rates are available by contacting one of our Account Managers.

4. What are some of the reasons that our clients consider leasing instead of buying?

100% financing. When leasing, all soft cost can be covered including programming, software, shipping, installation and training.

Leasing allows our clients to match the term of what they perceive to be the equipment's useful life. Leasing provides our clients more flexibility to take advantage of the latest equipment technology while spreading their payments over time.

Cash outlays are minimized. Most traditional financing options require a sizeable down payment, usually 20%. Leasing only requires the first and last payment at signing.

Depending on the type of lease, our clients may be able to write off entire lease payment as an operating expense which offers tax benefits that reduce the cost of acquiring the equipment.

Leasing is designed specially to limit documentation and red tape compared to traditional financing. Easier cash flow forecasting. Leasing allows our clients the ability to match their payments to their budget. Since payments are fixed, budgeting for the future is simplified.

Our clients' purchasing power can expand without impacting bank lines or their balance sheet.

They may be able to include additional phases of the project when leasing that otherwise would be delayed due to cash outlay requirements.

Bank lines and working capital are not utilized freeing up capital for other business investing rather than tying it up in capital equipment.

5. What types of leases are available?

AVR offers most lease types including capital, operating, \$1.00 buyout, etc. We recognize that one lease type does not fit all, so we tailor the type and terms of the lease to meet our clients' specific needs.